

FundConnext

Cross-border investment fund distribution

Asia Fund Standardization Forum

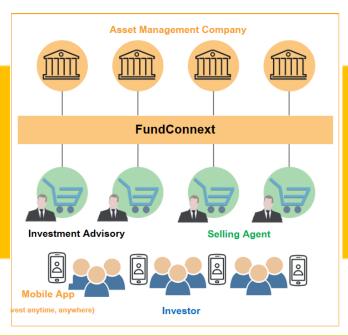
13 November 2019

FundConnext at the glance



- Officially operate in July 2017
- 20 Asset managers* (99% of Thai mutual funds are in platform)
- 26 Distributors* including commercial banks, securities companies, insurances and Fintech

- Simplify
- Standardize
- Streamline
- Scale



Wider Distribution

*As of October 2019

Thai market is top performance for last decade



Country	Index*	2019 YTD	1 Year (2018)	3 Year** (2015-2018)	5 Year** (2013-2018)	10 Year** (2008-2018)
Thailand	SET	4.7%	-10.8%	6.7%	3.8%	13.3%
Singapore	STI	1.7%	-9.8%	2.1%	-0.6%	5.7%
Malaysia	Bursa Malaysia	-6.3%	-5.9%	0.0%	-2.0%	6.8%
Indonesia	Jakarta	-0.4%	-2.5%	10.5%	7.7%	16.4%
Philippine	PSE	4.2%	-12.8%	2.4%	4.9%	14.8%
China	Shanghai SE	16.5%	-24.6%	-11.0%	3.3%	3.2%
Hong Kong	Hang Seng	1.0%	-13.6%	5.7%	2.1%	6.0%
Korea	KOSPI	1.1%	-17.3%	1.3%	0.3%	6.1%
USA	DJIA	15.4%	-5.6%	10.2%	7.1%	10.3%
Europe	MSCI Europe	16.0%	-13.1%	-2.5%	0.4%	5.1%
Japan	Nikkei 225	8.7%	-12.1%	1.7%	4.2%	8.5%

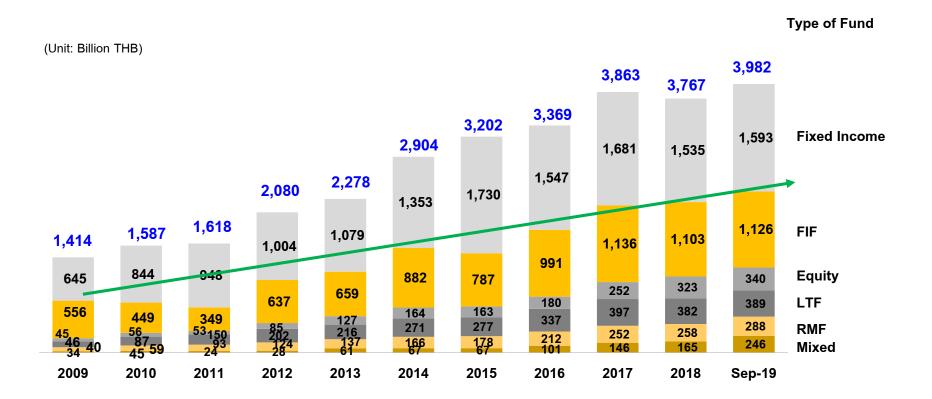
Highest return



Lowest return

Foreign Investment Fund is growing significantly





FundConnext Cross-border Vision



Outbound

Inbound

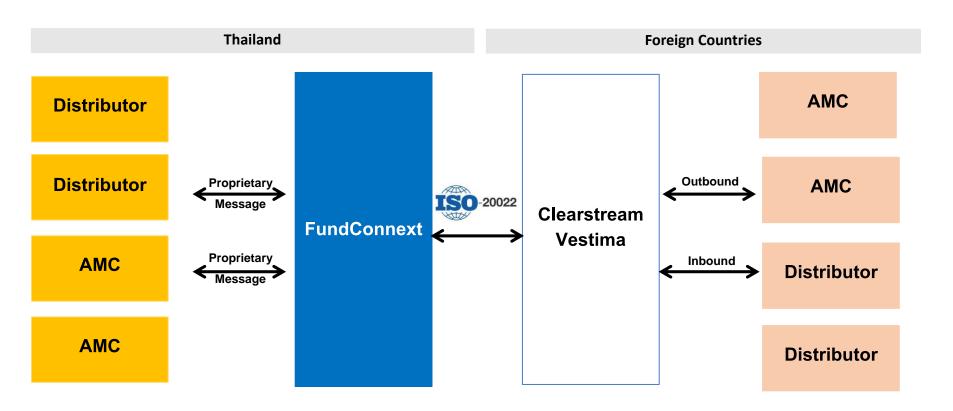
"One Form for the World"

"Gateway of Thai Mutual Funds"



Cross-border Connectivity Overview





Workshop Stream with Participants



Business Requirement

Operation Flow

Regulatory Framework

Account Structure

Account Opening

Distribution Agreement

Order Flow

Payment

Corporate Action

Tax

Regulatory Report

Challenges



- Regulations
- International Standard and Practices
- Participant's readiness

Key Takeaways



- The linkage enhances fully automated capabilities
- The first implementations of ISO 20022 in Thailand
- Providing the investment communities with lower cost, ease of access and more efficient services

